



Manufacturing Technical Assistance

Improve Your Bottom Line

Building workforce skills, improving quality and sharing Lean processes are just a few of the ways we can help you boost your productivity and your profit. Our technical assistance program is based on what your company needs right now to take the next step.

You know your company best – we will listen, carefully, and help you take that step.

Process and Quality Improvement

- **Identify Continuous Improvement Strategies**

- Lean Methods
- Improve Yield
- Reduce Rejects
- Measure/track Performance
- Sustain Improvements

- **Process Refinement Strategies**

- Six Sigma
- Production Line Efficiencies
- Facility Layout Assistance
- Research Tool Life

Training and Expert Advising

- Create training criteria specifically for your company
- Support work instruction/procedure design and implementation
- Train supervisors in Continuous Improvement techniques and implementation

Sales and Marketing

- Support new product development and marketing
- Advise on machinery and component improvements for improving production
- Bring market research and outside resources to support your business

Frank Roberts is your contact for Technical Assistance. He has more than 25 years experience in managing and improving wood manufacturing and fabricating processes. **Reach him at froberts@apeg.com or 740.648.0360.**

**Forest to
furniture**
Ohio Wood Products



Appalachian Partnership
for Economic Growth

www.APEG.com

Export Support

If your wood products company is interested in exploring exporting or would like to ramp-up your exporting efforts, Forest to Furniture has an experienced wood export expert on staff.

We can help potential exporters explore their ability to successfully sell internationally or current exporters to up their game with a in-depth understanding of the market and the processes.

Areas of expert guidance include:

- International Trade Terminology
- Transportation Logistics
- Quotation Process
 - Clarifying Foreign Client Inquiries
 - Sales Terms
 - Exporting Cost Considerations
- Client Evaluation
- Market Research and Export Resources

Michelle Adams will help you with export assistance. She has international experience in export operations and logistics. **Reach her by email mjadams@apeg.com or phone 360.688.9231.**

Wood Products Database

With initial funding from a Make It In America Challenge grant, APEG started gathering information to create a searchable online database representing all categories of forest and wood product manufacturers in Ohio. The purpose of the database is to provide current information about Ohio-based companies and their products and to promote the database to wood industry customers nationally and internationally.

The objective of the database is to grow Ohio's forest and wood products, especially the small businesses that represent the majority of the industry.

Jesse Roush is interim leader of the Forest to Furniture effort and is developing the Wood Products Database.

He can be reached at jroush@apeg.com or 740.541.5282.



Forest to Furniture is a project that supports Ohio's \$24 billion forest and wood products industry. It is part of the **Appalachian Partnership for Economic Growth (APEG)**, a non-profit organization founded for the purpose of creating jobs and strategies for economic development primarily in Appalachian Ohio.

APEG receives funding from **JobsOhio**, the statewide non-profit organization created to promote Ohio's economic development, and the **Manufacturing Extension Partnership (MEP)**, part of the National Institute of Standards and Technology, dedicated to improving American manufacturing.

The Forest to Furniture program is funded by the **Small Business Administration (SBA)** whose goal is to help small business grow.



**Appalachian Partnership
for Economic Growth**

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