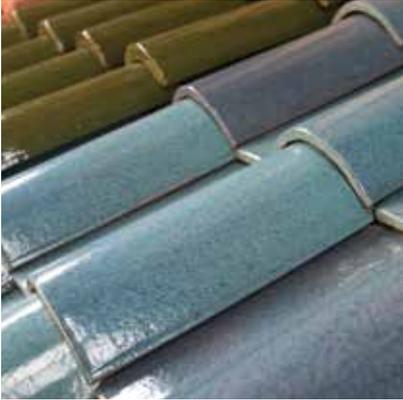


JobsOhio and APEG

An Economic Development Partnership
Serving the Appalachian Ohio Region



Appalachian Partnership
for Economic Growth

Strengthening Business

Appalachian Ohio boasts a business-friendly environment and the competitive advantages of easy access to customers and supply chain, diverse manufacturing and an affordable, skilled workforce.

Incentives and Support

JobsOhio offers a variety of incentives and support to help companies expand and locate in Ohio. Assistance includes loans, state tax credits, training and roadwork assistance, and revitalization funds. Qualified projects range from capital expansions to incumbent worker training to research and development activities.

For more information: jobs-ohio.com/funding

Competitive Tax Structure

Ohio's business-friendly environment is evidenced by the state's competitive tax structure including the third lowest tax on new capital investment of any state in the U.S.

There are no taxes on the following: goods sold outside Ohio, machinery and equipment investments, inventory, corporate income, gross receipts under \$1 million, or research and development investment. Ohio has a state budget surplus and additional planned decreases in personal taxes.

Property Searches

Ohio InSite is a searchable, online database of properties that provides detailed information and photos of the 1,100-plus commercial and industrial sites for sale or lease in the APEG region. A variety of descriptive parameters allows companies and site selectors to find listings that fit their specific site needs.

For more information: apeg.com/landing-insite

Innovation, Improvement and Training

APEG is the only JobsOhio region formally affiliated with the **Ohio Manufacturing Extension Partnership (MEP)**. The alliance offers APEG companies manufacturing innovation and improvement strategies designed to increase their competitiveness. Using expert trainers who are experienced working in the region, MEP can broker training, coaching and hands-on skill and knowledge transfer to employees at all levels of the company. For small companies, training and operational improvement support are subsidized using a sliding scale.

For more information: apeg.com/mep

UpSkill Your Workforce is a grant-funded opportunity for APEG companies to develop the skilled workforce required to compete in today's manufacturing sector. UpSkill offers training funds for incumbent workers in three key industries: polymers and chemicals, metal fabrication, and wood product manufacturing. APEG staff work with eligible companies to create customized training to meet specific needs.

UpSkill is funded by the Department of Labor, Employment and Training Administration via a Make It in America Challenge grant.

For more information: apeg.com/upskill-your-workforce



Strategic Priorities

The Appalachian Partnership for Economic Growth and JobsOhio, together with local economic development organizations, work to increase jobs by attracting and retaining businesses in a confidential environment and at a pace geared to serve business needs.

Business Retention and Expansion

Each year APEG project managers call on over 150 key companies in the region to better understand their challenges and opportunities. This outreach effort supports both companies poised for growth and those with barriers to profitability that can be overcome using Manufacturing Extension Partnership or UpSkill resources or through coordination with other state and local agencies and programs.

Utica Shale

Ohio's Appalachian counties are at the heart of the Utica shale play which has made the U.S. the largest producer of natural gas and oil in the world. Since 2012, shale companies have made more than \$28 billion in capital investments in Appalachian Ohio.

The next phase of APEG's shale development is to capture the midstream and downstream processing of Utica shale resources.

For more information: apeg.com/shale

Ohio River Sites

In order to strategically use the assets of the Ohio River, APEG has prioritized the identification and promotion of high-value industrial river sites with the goal of attracting new businesses that can use the advantages of a river location. Engineering studies and analyses have been made of key river sites in APEG counties. A marketing campaign is ongoing.

For GIS mapping of Ohio River sites: ohioriversites.com

Local Economic Development Partners

The Appalachian Partnership works hand-in-hand with its 25 counties' local economic development entities to grow existing businesses and recruit new ones as well as facilitating access to JobsOhio incentives and other support programs.

Local and regional partners may be able to offer additional incentives and economic development resources to support expansion and location projects.

For APEG county information: apeg.com/our-region/appalachian-region

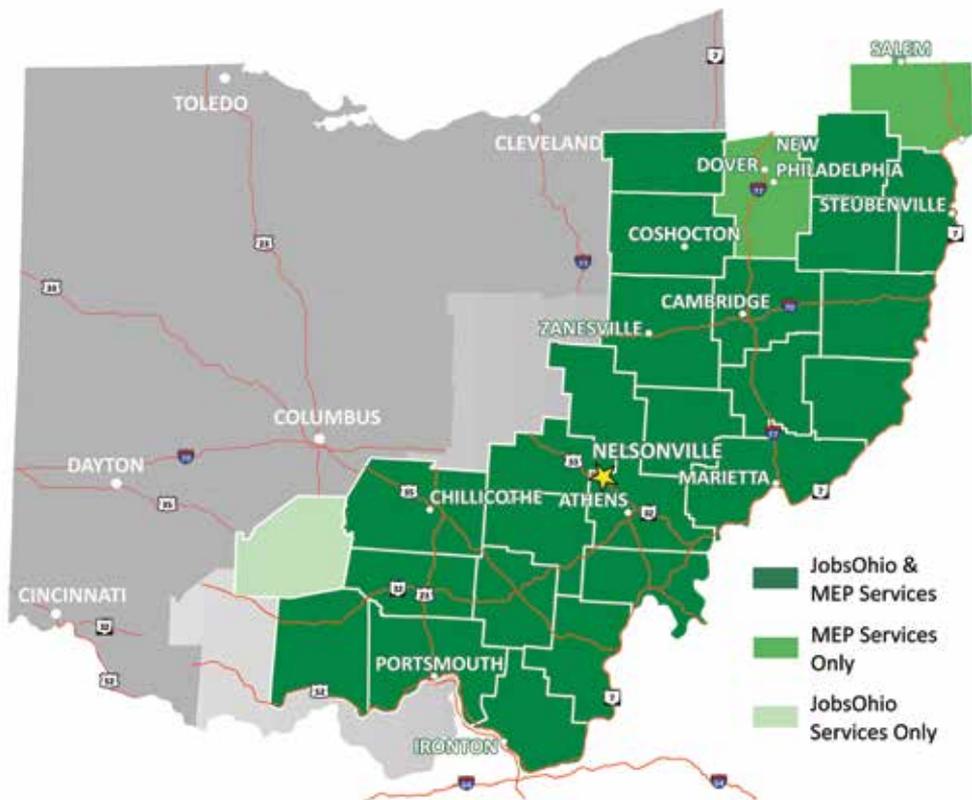
International Jobs and Investments

Foreign Direct Investment (FDI) plays a significant role in Ohio's economy with 939 international parent companies supporting more than 190,000 jobs. In the Appalachian region our FDI is evidenced by foreign-owned companies including polymer and chemical, paper, and automotive supply chain industries.

To facilitate FDI, JobsOhio has on-the-ground consultants in Germany, Japan and China representing Ohio to their businesses and industries seeking U.S. locations.

For more information: jobs-ohio.com/international





The **Appalachian Partnership for Economic Growth** is the newest and largest of the six JobsOhio regional partners covering 14,000 square miles. APEG project managers have current, comprehensive information on the region's available sites and buildings and critical data that can lead to a profitable business location decision.



Ohio | Manufacturing Extension Partnership



Appalachian Partnership for Economic Growth

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